

**ABCD REGIONAL SERVICE COMMITTEE OF N.A.
MINUTES OF JULY 2, 2015 MEETING
WWW.ABCDRNA.ORG**

ABCD REGIONAL SERVICE BODY MEMBERS			
CHAIRPERSON	OPEN		Open
VICE CHAIRPERSON	OPEN		Open
TREASURER	Phil S. (na12n12n121997@yahoo.com)	518-265-5499	Feb 2016
SECRETARY	OPEN		Open
REGIONAL DELEGATE	Sandy M. (smccarthy@nycap.rr.com)	518-369-8403	July 2015
REGIONAL DELEGATE ALTERNATE	Pat H. (abcdrna.rda@gmail.com)	518-878-7021	July 2015
ALBANY/RENSSELAER AREA RCM	Al P. (apraga@nycap.rr.com)		Area
BERKSHIRE COUNTY AREA RCM	Teri J. (GdWtchTeri@aol.com)	413-447-1076	Area
GREEN MOUNTAIN AREA RCM	OPEN		Area
MID-HUDSON AREA RCM	Michelle L. (odaat306@live.com)	845-665-1377	Area
MOHAWK RIVER AREA RCM	OPEN		Area
SAMMA RCM	OPEN		Area
HELPLINE	Adam B. (adamberk07@yahoo.com)		Mar 2016
HOSPITALS & INSTITUTIONS	Shawn M. (crazyhorsedoug1957@gmail.com)	518-378-0887	Apr 2016
POLICY	Mary W. (maryvw@gmail.com)	845-750-2006	Mar 2016
FELLOWSHIP RESOURCES	OPEN		Open
CONVENTION CHAIR	Lillian S. (lilli5663@gmail.com)		Dec 2016
CONVENTION VICE CHAIR	Bobby C.		
CONVENTION TREASURER	Lance (ldav1163@gmail.com)		
ALT. CONVENTION TREASURER	OPEN		Open
MEETING LIST COORDINATOR	Jake R. (lazylightning88@gmail.com)		Mar 2016

REGIONAL/AREA SERVICE COMMITTEE MEETINGS			
ABCD Region	First Saturday of each month	10:00 AM	Rotating Locations
Albany/Rensselaer Area	Last Thursday of each month	7:00 PM	14th St. & 1st Ave., Watervliet, NY
Berkshire County Area	Third Tuesday of each month	6:30 PM	B.M.C., Private dining rooms, Level G, 275 North St., Pittsfield, MA
Green Mountain Area	Last Sunday of each month	1:15 PM	Springfield Hospital Library, Springfield, VT
Mid-Hudson Area	Last Thursday of each month	7:00 PM	Rotating locations
Mohawk River Area	Last Saturday of each month	1:00PM	970 State St., Schenectady, NY
SAMMA	Second Sunday of each month	3:00PM	37 Saratoga Ave., S. Glens Falls, NY
ABCDRNA CC	Second Wednesday each month	6:00PM	388 Clinton Avenue SEFCU Bldg, Albany, NY

Call to Order

Meeting was called to order at 7:13 PM with a moment of silence, followed by the Serenity Prayer. The Service Prayer, the Twelve Traditions, and the Twelve Concepts were read. Roll call was then taken.

Roll Call

POSITION	NAME	PRESENT
Chairperson	OPEN	
Vice Chairperson	OPEN	
Treasurer	Phil S.	✓
Secretary	OPEN	
Regional Delegate	Sandy M.	✓
Regional Delegate Alt.	Pat H.	✓
ARANA RCM	Al P.	✓
BCANA RCM	Teri J.	
GMA RCM	OPEN	
MHA RCM	Marc (acting)	✓
MRA ASR	Darcel (acting)	✓
SAMMA RCM	OPEN	
Helpline Chair	Adam B.	✓
Hospitals & Institutions Chair	Shawn	
Policy	Mary W.	✓

Resources Coordinator	OPEN	
Convention Chair	Lillian S.	✓
Convention Treasurer	Lance D.	✓
Meeting Lists Coordinator	Jake R.	✓

Visitors: Sal, Don, Bobby, Chris, Lite, Marc, Darcel

Seventh Concept Read

Review of Minutes from previous month – accepted with revisions to quorum, MRA representative

Treasurer's Report (Report by Phil read, written report attached)

Representative Reports

Chair Person Report OPEN

Vice Chair Report OPEN

Secretary's Report Marc thanked for his service

Regional Delegate Report (Report by Sandy read, no written report received)

Regional Delegate Alternate Report (Report by Pat read, written report attached)

Area Business

Albany Rensselaer Area

(Report read by Al, written report attached)

Berkshire County Area

RDA reported absence

Green Mountain Area OPEN

Mid-Hudson Area

(Report read by Marc, acting representative, not received or attached)

Mohawk River Area

(Report given by Darcel, acting representative, no written report)

Bought \$115 meeting lists and \$35 donation.

Southern Adirondack Miracles OPEN

Subcommittee Reports

Help Line

(Report read by Adam, no written report received)

Policy

(Report by Mary read, written report attached)

Convention Chair

(Report read by Lillian, no written report received or attached)

Convention Treasurer

(Report read by Lance, no written report received or attached)

Prev. Balance \$3,503.39; Expenses \$1,937.71; Deposits \$751.67; New Balance \$2,317.35

Hospitals & Institutions Chair

(Absent, no written report received or attached)

Fellowship Resources Chair OPEN

Meeting List Coordinator

(Jake read report, written report attached.)

Open Sharing List of Topics

Convention Committee Removal of Fundraising Chair (discussion, removal invalid until a vote from full body, convention committee chair, vice chair and treasurer left before discussion; suggest 10 Concept at next full body)

How to serve needs of SAMMA and GMA (outreach? carry the area?)

Serve as link between WSC

Delegates holding workshops on Traditions (Mary felt that the delegates are not fulfilling obligations to hold workshops, noted that MHA RCM is holding workshop; MRA did a traditions workshop; Past MRA-RCM held workshops on SSP).

Old Business

Motions as follow:

Motion Maker: Lill S.

Second: Michelle L.

Motion: To accept the revised Convention Policy.

Intent: To have a clear policy under which the committee can conduct business; to clarify the roles and responsibilities of committee members; to reinforce principles of prudence and accountability.

Motion awaiting vote due to lack of quorum at July meeting

Motion Maker: Teri J.

Second: Sandra Lee H.

Motion: To vote on new revised ABCD Regional Policy including appendix and addendums of things that did not exist at the time of the last policy.

Intent: To have a policy that the Region can work with that is understandable and manageable

Motion awaiting vote due to lack of quorum at July meeting

Motion Maker: Al P.

Second: Teri J.

Motion: To increase our Prudent Reserve to cover 2 months of costs and special funds (i.e: Meeting List, Insurance, WSC, etc) of \$1200..

Intent: To insure we have sufficient funds in Reserve to be responsible with any costs and funds for Region expenses.

Motion awaiting vote due to lack of quorum at July meeting

PROPOSALS FOR CAR 2016 FROM ABCD REGION

ABCD REGION PROPOSAL SUBMISSION FOR 2016 CONFERENCE AGENDA REPORT

Motion Maker: Sandy.

Second: Teri J. (see attachment)

PROPOSAL:

To draft the Annual Report by (1) separating expenses of NAWS (including expenses for its board to meet) from expenses from the World Service Conference (including separate line items for expenses for personnel, accounting, overhead, travel, lodging and technology for NAWS special workers and WB members for their meetings) and (2) to be clear in the line item under "Fixed Operational Expenses" and rename the line item thereunder currently titled "fellowship support" to read "world board travel for fellowship support".

INTENT:

To provide better transparency and accountability and to make the consolidated report easier for the delegates and members to understand.

REGIONAL RATIONALE: ("approximately 250 words")

(1) The 2014 Annual Report reflected that \$1,488,134 (about 20% of our overall budget) had been spent on the World Service Conference between July 2012 and July 2013. However, there was no World Service Conference between July 2012 and July 2013. The conference was in April 2014. At WSC 2014 it was clarified that these expenses were, primarily, incurred by NAWS in personnel expenses, overhead and by WB with its quarterly meetings. For clarification, the actual expenses of the conference (the biennial meeting for RD's from around the world) should be separated from the expenses of NAWS and its board to the extent possible for better understanding and clarification.

(2) Under the Fixed Operational Expenses portion of the Annual Report the line item "fellowship support" reflected \$262,019 (about 4% of our annual budget) in the same fiscal year. The NAWS comptroller has clarified that this line item is for WB and NAWS special worker travel for fellowship support. The tag line of "fellowship support" is somewhat innocuous and unclear. This line item should be more clearly labeled as "WB and NAWS travel for fellowship support." Clarification of these line items and a clear accounting line for WB travel would be in keeping with our Traditions and Concepts.

As the Fellowship Intellectual Property Trust (FIPT) is worded, Regional Delegates are the representatives of the fellowship for purposes of insuring the beneficiaries of the FIPT (the fellowship) are truly receiving the entire and best benefit of the trust. That is a primary charge of the RD's when the Trust was created. Therefore, it is important for the RD's to be able to understand, clearly, how the FIPT money is being spent and to ensure it is in keeping with our primary purpose and is being used in the most prudent and effective fashion.

Motion awaiting vote due to lack of quorum at July meeting

Motion Maker: Pat H.

Second: Sandra Lee H J.

MOTION:

To direct the agenda for the World Service Conference (WSC) to be constructed in such a way that the old and new business of the conference be conducted as the priority, without interruption, aside from the normal breaks.

INTENT:

The primary reason for the WSC, the business of the conference, would be conducted as a first priority leaving the Regional and Zonal reports and videos, small group discussion exercises, and last of all, the Mid Week Day at the Ranch, in that order, for those who choose to stay and participate in those extraneous activities.

REGIONAL RATIONALE:

The business of the WSC as contained in the CAR and the CAT would be a known quantitative decision making process garnered through workshops with the representative regions, areas and groups, if sought. The small group discussion, the "day at the ranch", the Regional and Zonal Reports and videos and any other such extraneous efforts would be put off until all business has been concluded. The small group exercises and the Mid-Week Day at the Ranch should have little or no effect on the business of the WDC but would enable and encourage networking amount the world delegate peers, after the business of the conference has concluded.

Motion awaiting vote due to lack of quorum at July meeting

Motion Maker: Pat H.

Second: Shawn M.

Motion: To nominate Don M. as ABCD Regional Vice-Chair

Qualifications: 24 years, 9 months clean. Has a working relationship with a sponsor, working knowledge of the 12 Steps, 12 Traditions and the 12 Concepts. Has a home group and served in all group service positions. Has served as H & I panel leader for 12 years, was the RCM for Alb/Rens Area, convention treasurer, vice chair and merchandising chair.

Motion awaiting vote due to lack of quorum at July meeting

Motion Maker: Don M.

Second: Jake R.

Motion: To nominate Sal M. as ABCD Regional Chair

Qualifications: Been clean since June 12 1991. I've done all group level service, was involved in H&I, was Secretary and Vice-Chair for Greater NY Region, did convention service for the Freedom Conventions VII to XII. I was Alt ASR and ASR and Area Chair for 2 years; also PI, E&A, and Literature service. For this Region, I went to World with Elliot and got this area seated as a Region. For five years since then I've been doing group service. I have a sponsor that has a sponsor and a working knowledge of the 12 Steps, 12 Traditions, and 12 Concepts. **NO QUESTIONS**

60 day Election motion to be voted on at the August RSC Meeting

Motion Maker: Al P.

Second: Michelle L.

Motion: To nominate Pat H. as ABCD Regional Delegate

Qualifications: 21 years as of May 24th; working knowledge of 12, 12, and 12; sponsor with sponsee. Extensive service experience including RDA, ASR, ASC Chair, Vice-Chair, ASC subcommittee Chair, currently serving on Convention Committee. Willingness to serve. **NUMEROUS QUESTIONS FROM MHA (not received to attach)**

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New Business

Motions as follow:

Motion Maker: Mary W.

Second: Al P.

Motion: To amend the policy so that quorum will be one (1) more than half of the participating areas present. Participating areas would be those present for the prior two (2) months regional service meetings.

Intent: To be able to reach quorum so that the region may conduct business.

90 day Policy motion to be voted on at the October RSC Meeting

Announcements (Including Treasury Balance)

\$2872.31/\$5483.67

Meeting Closed with Serenity Prayer

AGENDA FOR ABCD RSC
Saturday – August 1, 2015 10:00am
SAMMA (SANDY WILL CONFIRM)

1. Bring Meeting to Order @ 10:00 A.m. w/Serenity Prayer
2. Reading of the Service Prayer
3. Reading of the 12 Traditions of N.A.
4. Reading of the 12 Concepts of N.A., followed by reading of the Monthly Concept.
5. Roll Call
6. Minutes of Last Meeting
7. Treasurer's Report
8. Alternate Treasurer's Report
9. Representative's Report
 - A) Chairperson
 - B) Vice Chairperson
 - C) Secretary Report
 - D) Regional Delegate
 - E) Regional Delegate Alternate
10. Area Business:
 - Albany-Rensselaer Area RCM Report
 - Berkshire County Area RCM Report
 - Green Mountain Area RCM Report
 - Mid-Hudson Area RCM Report
 - Mohawk River Area ASR Report
 - Southern Adirondack Mountain Miracle Area RCM Report
11. Subcommittee Reports:
 - A) Helpline
 - B) Policy
 - C) Convention Chair
 - D) Convention Treasurer
 - E) Hospitals & Institutions
 - F) Ad-Hoc Committee(s)
 - G) Fellowship Resources
 - H) Meeting List Coordinator
12. Sharing Session
13. Old Business

Old Business

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14. New Business

15. Announcements (Including Treasury Balance).

15. Close the Meeting with the Serenity Prayer

"KEEP COMING BACK"

ABCD Region Treasurer's Report

July 2 2015

The opening operating balance last month was \$3228.44 with \$0 in Prudent Reserves \$425.00 in meeting list funds. Our WSC fund was \$1324.24 Our insurance fund was \$885.00 for a total fund balance of \$5537.68

Our income of \$388.53 from the June RSC meeting included:

SAMMA donation: \$0
MRANA donation: \$170.00
ARANA donation: \$0
MHANA donation: \$178.53
BCA donation: \$0
Green Mountain Donation: \$0
Other: donation \$ Never Alone Group
SAMMA meeting list: \$0
MRANA meeting list: \$40.00
ARANA: meeting list: \$0
MHANA meeting list: \$0
GMA meeting list: \$0
Berkshire: meeting list: \$0
Other: \$0

Total Income: \$388.53

Our expenses of \$544.95 at the June RSC meeting included:

Rent for ABCD: \$0	RD/ARD expenses: \$0
Alchar Printing: \$0	NAWS donation: \$325.00
Voicenation: \$44.95	Website (monthly) 0
Storage locker (annually): \$0	Insurance Fund: \$100.00
Transfer to WSC Fund: \$75.00	
P.O. Box (annually) \$0	

Total Expenses: \$544.95

We closed the June RSC meeting and open today's meeting with an:

Operating balance: \$3228.44
Meeting list fund: \$425.00
WSC fund: \$1324.24
Insurance fund: \$885.00
Prudent Reserve \$0

Total fund balance: \$5862.68

In Loving Service, Phil S

July 2, 2015

Good afternoon,

Not much has changed since last month with respect to my role as RDA. I continue to participate on the WSC Participant Discussion Forum although the last posts on the forum from anyone came in mid June. Perhaps, like us, most of the regions are creating motions for input into the Conference Agenda Report.

I have spoken to Sandy and offered to withdraw the motion for RD if she wishes to serve another term as our RD. I have not heard back since the discussion we had at the campout after region.

The next review of the Traditions 7-10 of the Traditions Book, with input due on August 31st, Traditions 10-12 input was sent out when I received it earlier today with input due on September 30th. I also sent out survey information today, that was previously provided to the secretary email, although I see that Marc has withdrawn his nomination.

Although not a very busy month as your delegate, I continue to serve Narcotics Anonymous in my homegroup, at area and up until a very strange and curious occurrence that I was made aware of by telephone the day after I got back from vacation, I served in the convention committee. I wrote to our Policy Chair and others to get a better understanding of what happened and intend to discuss this during our sharing session today.

ILS,
Pat H.

7/2/15

ARANA REGIONAL MEETING

MCKNOWNVILLE

I ATTENDED THE ALBANY/RENSSELAER AREA MEETING ON 6/25/15

THERE WERE 16-18 GSRS PRESENT WHICH MET QUARM

UNFORTUNATELY WE HAVE NO SECRETARY SO NO MINUTES WENT OUT FOR THIS AREA MEETING.

WE ALSO HAVE NO TREASURE.

THE AREA ABSTAINED ON ALL REGIONAL MOTIONS DUE TO THE FACT THAT NO MINUTES WENT OUT TO THE GSRS.

AS FOR EVENTS COMING UP IN OUR AREA 7/¹⁸~~25~~/15 WILL BE THE NEVER ALONE PICNIC.

THE REGULAR MEETING WILL BE HELD AT THE PICNIC SITE IN PROSPECT PARK TROY.

THERE IS A \$3.00 ENTRANCE FEE, HOWEVER NO ADDICT WILL BE TURNED AWAY.

STARTS AT 9:30AM TILL 6PM

AUGUST 2ND THE TIES THAT BIND PICNIC AT PEOPLES ISLAND WATERFORD, NY WILL BE HELD FROM NOON—7pm.

NO CHARGE FOR FOOD...WATER & SODA WILL BE SOLD FOR \$1.00.

THE TIES WOULD APPRECIATE ANY NA MEMORABILIA FOR THE AUCTION.

IN LOVING SERVICE

AL P

Report to Region

July 2, 2015

Greetings to the Region:

I feel that I have let the Region down by not being more assertive in holding the members to our purpose.

We have an agreed upon agenda that we have not been following. Last month we did not vote on things we should have. We have become disorganized, partly due to open positions and people filling in on the short term. That being said, it is part of my job as Policy to hold us to the meeting format.

Our Policy states that our purpose:

shall be to administer and coordinate the activities common to the welfare of Narcotics Anonymous within the boundaries of the ABCDRNA, to support the needs of the included areas, to serve as a link between these areas and the World Service Committee (WSC) of Narcotics Anonymous and to foster unity.

I believe we are falling short in that purpose. Can we serve the needs of SAMMA and Green Mountain when we are not connected to them and we do not know what their issues are?

Are we serving as a link to World Services? We should be holding workshops on the Traditions Book Project and we should be holding discussions regarding the Service System Proposals before we have to address these things when the CAR is released. If our members are aware of the issues before the CAR is presented we will be able to form a Regional Conscience that is an informed conscience.

It is my hope that we can begin to rectify this. I would like to have this discussion included in the Sharing Session of today's agenda. I recognize that we are limited by time and I do not believe that we will come to a solution today. It is my intent to simply get the discussion started.

Please email me at maryvw@gmail.com with any questions or comments.

Thank you for letting me serve,
Mary W.

Regional meeting list coordinator report 7/2/2015

Thanks to the cooperation of many in the region we have successfully printed, and are distributing a new and current meeting list for our region. Taking the reigns over and settling in to this position has been quite challenging but also rewarding. I would like to personally thank those who have helped us make sure we had the most update and current info for me to be able to present a accurate description of when and where our meeting take place, which in turn help us keep our primary purpose upfront in making sure that any addict who needs a meeting can find it.

The printing cost for 2750 meeting lists was \$686.88

A loving member was kind enough to bring meeting lists to the ARANA are meeting on 6/25/15, and sold 775 for a total of \$1778.25 which I have a check for and will forward to the regional treasurer.

Total meeting lists in inventory: 1975

***The web servant Matt A. has very kindly assisted us with getting a quote for a newer style meeting list which would be 11x17 and cost for printing is dramatically less at \$314.36 for 2500 or \$406.69 for 3500 printed. As was discussed at region last month, if this still sounds like something the region would like to further pursue we can have a mock up made to present next month.

In loving service, Jake R.

A.B.C.D.
Region



Service
Committee

ABCD Region of NA – MOTION FORM

(Please Print Clearly)

Elections

Time Frame

Finance

Policy

Miscellaneous

Date: July 2, 2015

Motion maker: Mary W. - Policy Chair

Second: AIP

MOTION: To amend the Policy so that

quorum will be one (1) more than half
of the Participating Areas present.
Participating Areas would be those
present for the prior two (2) months
Regional Service meetings

INTENT: To be able to reach quorum
so that the Region may conduct
business.



Narcotics Anonymous World Services
Consolidated Statement of Activities
 Income Statement - For the Twelve Months Ending 30 June 2013

	YTD Actual	YTD Budget	Variance
EXPENSE			
LITERATURE PRODUCTION & DISTRIBUTION			
FIXED OPERATIONAL EXPENSES			
MARKETING	\$2,296	\$2,000	\$296
IN HOUSE PRODUCTION (not included in Cost of Goods)	\$85,207	64,047	21,160
TRANSLATIONS (not included in Cost of Goods)	\$28,130	27,089	1,041
LITERATURE DISTRIBUTION (IRAN)	\$90,088	80,861	9,127
SHIPPING	\$643,893	524,259	119,634
BUSINESS PLAN WORK GROUP	\$17,380	\$14,074	\$3,306
LEGAL	\$27,531	4,227	23,304
LITERATURE PRODUCTION & DISTRIBUTION TRAVEL	\$3,902	4,800	(898)
ACCOUNTING	\$21,830	17,514	4,316
PERSONNEL (Includes amount budgeted to variable projects)	\$1,158,835	1,188,193	(29,358)
OVERHEAD	\$610,749	552,387	58,362
TECHNOLOGY	\$109,438	101,048	8,390
Total Literature Production & Distribution	\$2,799,279	\$2,580,598	\$218,681
Total Literature Production & Distribution without IRAN	\$2,709,191	2,499,637	209,554
WORLD SERVICE CONFERENCE SUPPORT			
FIXED OPERATIONAL EXPENSES			
PUBLICATIONS	\$19,590	\$15,822	\$3,768
WORLD SERVICE CONFERENCE BI-ANNUAL MEETING	\$20,376	(3,462)	23,838
WORLD BOARD	\$271,836	240,000	31,836
HUMAN RESOURCE PANEL	\$8,211	13,135	(4,924)
WSC CO-FACILITATOR	\$275	0	275
ACCOUNTING	\$13,410	10,759	2,651
PERSONNEL (Includes amount budgeted to variable projects)	\$711,856	729,890	(18,034)
OVERHEAD	\$375,354	339,323	36,031
TECHNOLOGY	\$67,226	62,072	5,154
Subtotal	\$1,488,134	\$1,407,540	\$80,594
VARIABLE OPERATIONAL EXPENSES			
LEADERSHIP ORIENTATION MATERIAL	\$0	0	0
FELLOWSHIP ISSUE DISCUSSIONS	\$0	25,000	(25,000)
SERVICE SYSTEM	\$12,975	50,000	(37,025)
BOOK LENGTH PIECE - TRADITIONS	\$1,720	15,000	(13,280)
MEMBER EXPERIENCE PROJECT	\$0	2,000	(2,000)
FINISHED WSC PROJECTS	\$23,209	0	23,209
Subtotal	\$37,904	\$92,000	(\$54,096)
Total World Service Conference Support	\$1,526,038	\$1,499,540	\$26,498



Narcotics Anonymous World Services
Consolidated Statement of Activities
 Income Statement - For the Twelve Months Ending 30 June 2013

	YTD Actual	YTD Budget	Variance
FELLOWSHIP DEVELOPMENT			
FIXED OPERATIONAL EXPENSES			
PUBLICATIONS	\$78,057	\$91,500	(\$13,443)
FELLOWSHIP SUPPORT	\$262,019	280,000	(17,981)
PUBLIC RELATIONS	\$59,904	64,685	(4,781)
DEVELOPMENTAL LITERATURE	\$414,691	375,212	39,479
ARCHIVES & INFORMATION MANAGEMENT	\$0	0	0
ACCOUNTING	\$21,206	17,014	4,192
PERSONNEL (Includes amount budgeted to variable projects)	\$1,125,725	1,154,245	(28,520)
OVERHEAD	\$751,060	536,604	214,456
TECHNOLOGY	\$106,311	98,161	8,150
Subtotal	\$2,818,973	\$2,617,420	\$201,553
VARIABLE OPERATIONAL EXPENSES			
PUBLIC RELATIONS DEVELOPMENT	\$26	\$21,000	(\$20,974)
SERVICE MATERIALS	\$0	0	0
Subtotal	\$26	\$21,000	(\$20,974)
Total Fellowship Development	\$2,818,999	\$2,638,420	\$180,579
EVENTS			
FIXED OPERATIONAL EXPENSES			
FUTURE (AND PRIOR) CONVENTIONS	\$18,055	\$24,032	(\$5,977)
LEGAL	\$0	0	0
ACCOUNTING	\$5,925	4,754	1,171
PERSONNEL (Includes amount budgeted to variable projects)	\$314,541	322,510	(7,969)
OVERHEAD	\$167,218	149,934	17,284
TECHNOLOGY	\$29,705	27,427	2,278
Total Events (Not including WCNA)	\$535,444	\$528,657	\$6,787
TOTAL EXPENSE (Not inc. WCNA)	\$7,679,760	\$7,247,215	\$432,545
TOTAL EXPENSE (Not inc. IRAN)	\$7,589,672	\$7,166,254	\$423,418
EXCESS REV/EXP (Not inc. WCNA)	\$660,553	\$638,115	\$22,438
EXCESS REV/EXP (Not inc. IRAN)	\$460,809	322,806	138,003